



ThinkShare.

Who we are and what we can do for your clients.

Our expert consultants are here to take care of your clients Microsoft 365 and Digital Workspace needs, while you focus on the big picture.

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Who are ThinkShare?

At ThinkShare, we are passionate about creating solutions for businesses that want to work more efficiently. We listen to our client's unique needs and work in partnership with them to deploy solutions that empower continued business success.

We are a Microsoft Silver Partner. Our team of Microsoft Certified Consultants are experts across the Microsoft 365 suite. We have a proven track record of solving complex problems for clients across different sectors, public and private. We are experienced project managers who have dealt with a wide range of challenges which allows us to foresee problems and ensure a smooth and successful project.



By partnering with us, you ensure you can answer more of your clients needs, preventing them from considering a competitor who may offer additional services. Together we can offer your clients a larger range of services, while keeping true to our own specialities.

We are passionate about providing innovative solutions for our clients. We take the time to listen to their business requirements and build a custom solution that solves their challenges. Talk to us about your clients' needs and we can explain how we can utilise our knowledge and expertise to support their requirements.

What can we provide your clients?

If your client approaches you with a Microsoft 365 challenge which you cannot meet, we can have a discussion with you or the client directly to understand their requirements and how best to solve their problem. We can also run a demo call with your client to show the various features, functionalities and capabilities of the relevant product so they can decide if it is the right solution for them. We would then provide a quote based on their requirements.

Our expertise is with Microsoft 365 products, more detail on the following page, we **don't** provide support with telecoms, hardware or cyber security.

What we can provide your clients.

No matter what your clients' Microsoft needs, we can support them. From Digital Transformation to creating an engaging and inspiring intranet, we can improve your clients' digital workspace creating greater efficiencies and increasing employee engagement. Below are just some of our services. We can talk to your client, understand their challenge and find the best solution for them.

Creating a Roadmap for Digital Transformation.

We can work with your client to create a digital transformation strategy to map out which services and products they require to create a modern digital workplace for their employees and customers. This can include frontend products such as intranets, Teams or Power Apps or can include backend solutions such as document management or governance issues.

Building a stronger, effective Intranet.

Intranets are one of our specialities of which we have extensive experience. We can design and implement a new **SharePoint** intranet, out-of-the-box or Valo, as well as migrate their information and data from the previous intranet to the new. Our intranets are bespoke and include functionality specific to the individual client requirements such as news, events, people directory or search functionality.

Valo is a premium add on for SharePoint aimed at those clients who need their intranet to be truly engaging, to embody their brand and deliver advanced capabilities beyond out-of-the-box.

Establish and Optimising a Dynamics platform.

We can create and implement a Dynamics 365 environment, customised to the clients' requirements. There are four main elements to Dynamics; Sales, Marketing, Customer Service & Project Operations. We would have an initial discussion with your client to understand their specific needs and arrange a demo so they can better understand which module(s) they require for their business.

Creating bespoke solutions in Power Platform.

We are experts in Power Platform. From creating complex and bespoke apps for our clients with Power Apps, data and analytics dashboards in Power Bi educating business decisions for clients as well as utilising Power Automate to allow clients to automate mundane and monotonous tasks thus increasing business efficiency and effectiveness. One of our projects was a defects management app created for CalMac ferries. We can provide our case study of the project.

Increasing governance with Orchestry.

Orchestry is a solution which provides organisations with management and governance control over their SharePoint and Teams products. It facilitates the creation of templated workspaces, allows for self-provisioning, standardises which Microsoft 365 tools should be used, offers lifecycle management for out-of-date workspaces and increases governance control ensuring an effective working environment.

Orchestry is aimed at larger organisations who could either utilise the product for auditing purposes, for increased governance or for the lifecycle management solution to maintain effective use of their Microsoft 365 solution.